

DRI delivers resources to build your practice

Young Lawyers

Welcome to the Main Stage

Learn How to Become a Headliner in Music City

- Get ready for your close-up and learn how to thrive in the spotlight
- Engage with judges, in-house counsel, and seasoned trial attorneys
- Take charge of your career path with practice-specific networking





June 26-28, 2019 Hilton Nashville Downtown Nashville, TN Welcome to Nashville, Music City and home to some of the best barbeque there is! This seminar is jam-packed with sessions to teach young lawyers practical skills while giving them ample opportunities to develop and grow meaningful, career-rocketing relationships. Join like-minded, enthusiastic young lawyers not only to develop critical skills, but also to create genuine friendships with top attorneys from around the country. Hear from engaging in-house and outside counsel alike on key issues such as voir dire techniques, making compelling opening statements and persuasive closing arguments, interfacing with the news media on behalf of your client, and more!



Emily R. **Motto** Program (hair



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Brett A. **Tarver** Program Vice Chair



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John H. **Dollarhide** Program Second Vice Chair



Stephanie M. **Wurdock** Committee Second Vice Chair



Laurie K. Miller Law Institute

PRESENTED BY **DRI's Young Lawyers Committee**

What You Will Learn



- How to capture your audience, from published author Kerri Ruttenberg
- Tips for connecting with jurors during voir dire, telling the story of your case with both persuasive opening statements and closing arguments, and avoiding appealable issues
- Methods for managing the spotlight, dealing with clients in the media, and the proper use of social media as attorneys
- Approaches for learning your client's business, its litigation strategies, and its risk tolerances

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Members Get More

- Access to the DRI Young Lawyers Committee Community: Share articles, post blogs, and connect with others on the latest trends in your area of practice.
- Access to **dri circles**, where lawyer-to-lawyer connections happen. Search **dri circles** in your app store:



Use dri[®] Dividends
Points to **reduce your registration fee**:

- Recruit a member
- Attend a seminar
- Participate on a committee
- ...and more!

Visit **dri.org**, go to **My DRI** and click on **DRI Dividends** to see your balance.

Get engaged, get recognized, and get rewarded. _

PROGRAM SCHEDULE

WEDNESDAY, JUNE 26

Community Service Project: Thistle Farms

10:00 a.m.



Come volunteer at **Thistle Farms**, which heals, empowers, and employs women survivors of trafficking, prostitution, and addic-**#DRICares** tion. Tour of the facility starts at 11:00 a.m..

followed by lunch at 11:30 a.m. at their café, staffed by Thistle Farm graduates. At 12:30 p.m., we will help package and label products made by the women survivors. To sign up, please check the box on the registration page.

2:30 p.m. Fine Tuning Your Practice

Find your band members at this practicespecific CLE and networking opportunity. Hear from young lawyer leaders in the areas of drug and medical device, product liability, insurance defense, medical malpractice, commercial litigation, and labor and employment.

3:00 p.m. Practice-Specific Breakout Session

Following the general session of "Fine Tuning Your Practice," meet with those in your practice area and discuss hot topics and emerging ideas. Do not miss this chance to network and connect with other young lawyers who do what you do and lay the groundwork for the substantive law committee you will engage in after your time in Young Lawyers is complete!

4:00 p.m. Making the Most of Your Stomping Grounds

Hear from state and local defense organization (SLDO) young lawyer leaders about the advantages of being engaged in your SLDO and how to get plugged in at the state and local level.

6:00 p.m. Registration

6:00 p.m. **Networking Reception**

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Dine-Arounds | Join colleagues and friends 7:30 p.m. at Nashville's finest restaurants for dinner. (Electronic sign-up sent to registrants at a later time.)

THURSDAY, JUNE 27

7:00 a.m. **Registration**

7:00 a.m. Continental Breakfast

SPONSORED BY **Butler Snow LLP** | Laffey Leitner & Goode LLC | Rimkus Consulting Group Inc.

View faculty bios on the Young Lawyers Seminar webpage; click on "View speakers" button.

7:00 a.m. First-Time Attendees Breakfast

Baxter D. Drennon. Wright Lindsev & Jennings LLP, Little Rock, AR

8:00 a.m. Welcome and Introductions

Laurie K. Miller. Jackson Kelly PLLC. Charleston, WV

Emily R. Motto, Baylor Evnen LLP, Lincoln, NE

8:05 a.m. **Outplaying the Competition: Exposing Reptile Tactics**

Hear from an accomplished trial attorney on combating reptilian tactics used in requests for admission, discovery, depositions, and trial. Learn tactics to protect against jury manipulation.

Matthew G. Moffett. Grav Rust St Armand Moffett & Brieske LLP, Atlanta, GA

9:00 a.m. **Conquering Stage Fright: Building** Confidence as a Young Lawyer

Hear from DRI past president and former chair of the DRI Young Lawyers Committee Laura Proctor, who will discuss skills development and building confidence as a young lawyer.

Laura E. Proctor, LP Building Products, Nashville, TN

9:45 a.m. **Refreshment Break**

SPONSORED BY Hanson Bridgett LLP

10:00 a.m. Images with Impact: Effective Visuals for **Trials and Professional Presentations**

Learn how to design and use visual images to communicate your message more effectively. whether you're presenting to clients, government agencies, judges, or jurors. Kerri Ruttenberg, a trial attorney and published author, will address what works and why, how to use graphic design basics to help you improve your own visuals, and strategies for spotting and addressing misleading visuals.

Kerri L. Ruttenberg, Jones Day, Washington, DC

11:00 a.m. Getting Ready for Your Close-Up: Handling **Media Coverage of Clients and Cases**

Experienced trial attorney and TV/radio legal contributor Katie Phang will discuss how to address your client's initial response to a crisis, how to prepare your clients and cases for the

media scrutiny, and how to handle your litigation in conjunction with media coverage.

Katie S. Phang, *Berger Singerman LLP*, Miami, FL

11:45 a.m. Women in the Law and Diversity Luncheon The Honorable Sheila D.J. Calloway,

Juvenile Court of Metropolitan Nashville & Davidson County, Nashville, TN

For more information and to sign up, please contact Allison Ng at **nga@gtlaw.com**.

11:45 a.m. **Lunch** (*on your own*)

A WINNING AUDITION: FAST-PITCH BREAKOUT

1:00 p.m.-2:20 p.m.

Attendees will work with and receive feedback from one of our in-house counsel instructors on making an effective business pitch in a mock exercise. *Limited Enrollment*. To sign up, please contact Colin Dean, colin.dean@forrestfirm.com and Kristi Arth, karth@bradley.com.

1:00 p.m. Planning Your Path to the Main Stage

DRI Young Lawyers Committee immediate Past Chair Joshua Webb will discuss how to take control of your path as a young lawyer to put yourself in the best position to succeed within your firm and within DRI.

Joshua C. Webb, *Hill Ward Henderson*, Tampa, FL

1:45 p.m. How to Hit the Right Notes: Inspecting and Preserving Evidence During Discovery and Dealing with Spoliation in Litigation

Get up to speed on the duty to preserve tangible evidence as well as conducting inspections and testing to bolster your client's defense. Also, learn about the differing approaches taken by courts on spoliation and methods to defend spoliation issues in settlement negotiations, depositions, motion practice, or trial.

Megan S. Peterson, Simon Peragine Smith & Redfearn 11P. New Orleans, LA

Jaime L. Regan, Harris Beach PLLC, New York, NY

John C. Shashy, Kemper Insurance Company, Birmingham, AL

2:30 p.m. Refreshment Break

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2:45 p.m. Inside the Industry: Understanding the Business of Your In-House Counsel

This impressive panel of in-house counsel will discuss the importance of learning about a client's business, its litigation strategies, and its risk tolerances. Panelists will provide practical tips on how to ask your in-house contacts for this introductory information to equip you to provide greater client service.

MODERATOR | Pamela Springrose Hallford, Carr Allison, Dothan, AL

- Bahar Azhdari, Brookdale Senior Living Solutions, Brentwood, TN
- Madeleine Kvalheim, Aaron's Inc., Atlanta, GA
- Peter A. Malanchuk, Bridgestone Americas Inc., Nashville, TN

3:30 p.m. In the Spotlight: Managing Multidistrict Litigation

Hear about significant developments in the area of multidistrict litigation. Learn mechanisms utilized for consolidating cases and the rules of engagement once discovery commences. With ever-growing stakes reaching nearly every major industry, the reality of MDL practice is that many of the general safeguards provided by civil procedure are loosened, if not completely eliminated.

Carolyn E. Riggs, *Ice Miller LLP*, Indianapolis, IN

4:15 p.m. Singing from the Same Song Sheet: Using Interpreters in Litigation

Learn the practical approach to using interpreters in litigation, as well as the ethical duties implicated by limited English proficiency clients from an experienced defense attorney and a court-certified interpreter in Mandarin Chinese.

Wei Ralph, *Tennessee Court Certified Interpreter*, Goodlettsville, TN

Kristi Wilcox Arth, *Bradley Arant Boult Cummings LLP*, Nashville, TN

5:00 p.m. Adjourn

5:30 p.m. **Networking Reception** SPONSORED BY **ESi**

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7:00 p.m. **Dine-Arounds** | Join colleagues and friends at Nashville's finest restaurants for dinner. (*Electronic sign-up sent to registrants at a later time.*)

FRIDAY, JUNE 28

7:00 a.m. **Registration**

7:00 a.m. **Continental Breakfast**

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Wright Lindsey & Jennings LLP

8:00 a.m. Young Lawyers Committee Meeting and 2020 Seminar Planning Meeting (open to all). Learn about each subcommittee and how to get more involved in the Young Lawyers Committee.

8:40 a.m. **Welcome and Introduction Brett A. Tarver**, *Jones Dav*, Atlanta, GA

8:45 a.m. Social Media Ethics for Millennial Lawyers: Don't End Up in the Limelight for the Wrong Reasons

Three seasoned millennial lawyers delve into the ethics and professionalism on how young lawyers can and cannot use social media in their daily lives. Learn tips and tricks to avoid ethical pitfalls in confidentiality, advertising, and more. #ethicalposting #nosanctions

Bryana L. Blessinger, *Bullivant Houser Bailey PC*, Portland, OR

Laura Emmett, *Strigberger Brown Armstrong LLP*, Waterloo, ON

Hali Hill, Hooters of America LLC, Atlanta, GA

9:45 a.m. **Setting the Stage: Voir Dire**

This interactive training session by two skilled trial attorneys will show young lawyers how to conduct voir dire by communicating with the jurors, eliciting the past experiences of jurors, and navigating negative press.

Patrick M. Causey, *Trenam Law*, Saint Petersburg, FL

Pamela Newsom Lee, *Swift Currie McGhee & Hiers LLP*. Atlanta. GA

10:45 a.m. Refreshment Break
SPONSORED BY Ragsdale Liggett PLLC

11:00 a.m. Telling the Story of Your Case: Persuasive Opening Statements and Closing Arguments

Effective opening statements and closing arguments tell the jury the story of your case. Learn how best to lay out and then review the evidence and information involved in the trial, as well as how to attack weaknesses. Engage with two experienced trial attorneys as they demonstrate openings and closings and also address the use of media and other materials.

Mario R. Bordogna, Clark Hill PLC, Pittsburgh, PA Monté L. Williams, Steptoe & Johnson PLLC, Morgantown, WV

12:00 p.m. Don't Sing the Blues on Appeal

A seasoned appellate attorney shares secrets on avoiding waiver traps and preserving errors for appeal in both discovery and trial.

Michael B. King, *Carney Bradley Spellman PS*, Seattle, WA

12:45 p.m. How to Read a Crowd: Using
Litigation Analytics in Practice
and Business Development

Litigation analytics can help you anticipate the behavior of judges, lawyers, and parties and predict the outcome of various legal strategies. Learn tactics to identify and assess your competition; predict legal spend and timing; and demonstrate expertise about judges, venues, opposing parties, and counsel.

Emily Myers Ruzic, *Bradley Arant Boult Cummings LLP*, Birmingham, AL

1:30 p.m. Adjourn

2:00 p.m. Nashville Brewery Tour | Join us for a tour of three Nashville breweries. Each brewery will include tastings, and the first brewery will include delicious barbeque. Private transportation to and from the hotel is included. Additional payment required. To register and pay, please contact Elizabeth Googe at ebrunette@foxrothchild.com.

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GENERAL INFORMATION

In-House Counsel

In-house counsel are eligible for free registration to DRI seminars. In-house counsel are defined as licensed attorneys who are employed exclusively by a corporation or other private sector organization for the purpose of providing legal representation and counsel only to that corporation, its affiliates, or its subsidiaries. To qualify for free registration, in-house counsel must be a DRI member and a member of the DRI Corporate Counsel Committee *or* be sponsored by a DRI member who is both registered and has paid for the seminar. Nonmember in-house counsel may utilize this offer only once. This offer excludes the DRI Annual Meeting and the DRI Business Management Principles for Lawvers Seminar.

Claims Executives

Claims professionals are eligible for free registration to DRI seminars. Claims professionals are defined as any individuals employed by a corporation or insurance company, who spend a substantial portion of their professional time hiring or supervising outside counsel in the representation of businesses, insurance companies or their insureds, associations, or governmental entities in civil litigation. To qualify for free registration, the claims professional must be a DRI member under a corporate membership *or* be sponsored by a DRI member who is both registered and has paid for the seminar. **Nonmember claims professionals may utilize this offer once per calendar year. This offer excludes the DRI Annual Meeting.**

CLE Accreditation

This seminar has been approved for MCLE credit by the State Bar of California for up to **11.50** hours, including **1.0** hour of ethics credit. Accreditation has been requested from every state with mandatory continuing legal education (CLE) requirements. Certificates of attendance will be provided to each attendee. Attendees are responsible for obtaining CLE credits from their respective states. Credit availability and requirements vary from state to state; please **check the DRI website** at **dri.org** for the latest information for your state.

Registration Policy

Save \$100 when you register by May 27, 2019. (See the registration form for pricing.) The registration fee includes course materials, continental breakfasts, refreshment breaks, networking receptions, and

access to the DRI App. If you wish to have your name appear on the registration list distributed at the conference and receive the course materials in advance, DRI must receive your registration by **June 3**, **2019** (*please allow 10 days for processing*). Registrations received after **June 3**, **2019**, will be processed on-site.

Refund Policy

The registration fee is fully refundable for cancellations received on or before **June 3**, **2019**. Cancellations received after **June 3** and on or before **June 10**, **2019**, will receive a refund, less a \$100 processing fee. Cancellations made after **June 10** will not receive a refund, but a \$100 certificate good for any DRI seminar within the next 12 months will be issued. All cancellations and requests for refunds must be made in writing. Fax (312.795.0747) or email (**seminars@dri. org**) to DRI's Accounting Department. Processing of refunds will occur within four weeks after the date of the seminar. All refunds will be processed in the same method that the payment was received. Substitutions may be made at any time without charge and must be submitted in writing.

Discounts

Travel Discounts DRI offers discounted meeting fares on various major air carriers for **DRI Young Lawyer Seminar** attendees. To receive these discounts, please contact Direct Travel, DRI's official travel provider, at 800.840.0908. As always, to obtain the lowest available fares, early booking is recommended.

- The taping or recording of DRI seminars is prohibited without the written permission of DRI.
- Speakers and times may be subject to last-minute changes.
- A small portion of your room rate offsets the costs of the seminar.
- DRI policy provides there will be no group functions sponsored by others in connection with its seminars.

Hotel Accommodations

A limited number of discounted hotel rooms have been made available at **Hilton Nashville Downtown**, **121 Fourth Avenue South, Nashville, TN 37201 (click here** to view hotel photos).

Take advantage of the group rate of **\$295 Single/Double** in one of two ways:

- 1) Reserve online: Click here or visit dri.org and go to the DRI Young Lawyers Seminar page and click on the "Book hotel" button.
- Or contact the hotel directly at 615.620.1000 and mention the DRI Young Lawyers Seminar.

The hotel block is limited and rooms and rates are available on a first-come, first-served basis. You must make reservations by **May 27, 2019**, to be eligible for the group rate. Requests for reservations made after **May 27** are subject to room and rate availability.

FACULTY

Kristi Wilcox Arth, Bradley Arant Boult Cummings LLP, Nashville, TN



Bryana L. Blessinger. Bullivant Houser Bailey PC. Portland, OR

Mario R. Bordogna, Clark Hill PLC, Pittsburgh, PA

The Honorable Sheila D.J. Calloway, Juvenile Court of Metropolitan Nashville & Davidson County, Nashville, TN

Patrick M. Causey, Trenam Law, Saint Petersburg, FL

John H. Dollarhide, Butler Snow LLP, Ridgeland, MS

Baxter D. Drennon, Wright Lindsey & Jennings LLP, Little Rock, AR

Laura Emmett. Strigberger Brown Armstrong LLP. Waterloo, ON

Pamela Springrose Hallford, Carr Allison, Dothan, AL

Hali Hill, Hooters of America LLC, Atlanta, GA

Michael B. King, Carney Bradley Spellman PS, Seattle, WA

Madeleine Kvalheim, Aaron's Inc., Atlanta, GA

Pamela Newsom Lee. Swift Currie McGhee & Hiers LLP. Atlanta, GA

Peter A. Malanchuk, Bridgestone Americas Inc.. Nashville, TN

Laurie K. Miller, Jackson Kelly PLLC, Charleston, WV Matthew G. Moffett. Grav Rust St. Amand Moffett & Brieske LLP, Atlanta, GA

Emily R. Motto, Baylor Evnen LLP, Lincoln, NE

Shannon M. Nessier, Hanson Bridgett LLP, San Francisco, CA

Megan S. Peterson, Simon Peragine Smith & Redfearn LLP, New Orleans, LA

Katie S. Phang, Berger Singerman LLP, Miami, FL

Laura E. Proctor, LP Building Products, Nashville, TN

Wei Ralph, Tennessee Court Certified Interpreter, Goodettsville, TN

Jaime L. Regan, Harris Beach PLLC, New York, NY

Carolyn E. Riggs, Ice Miller LLP, Indianapolis, IN

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Emily Myers Ruzic, Bradley Arant Boult Cummings LLP, Birmingham, AL

John C. Shashy, Kemper Insurance Company, Birmingham, AL

Brett A. Tarver, Jones Day, Atlanta, GA

Joshua C. Webb, Hill Ward Henderson, Tampa, FL

Monté L. Williams, Steptoe & Johnson PLLC, Morgantown, WV

Stephanie M. Wurdock, Sturgill Turner Barker & Moloney PLLC, Lexington, KY

View faculty bios on the Young Lawyers Seminar webpage: click on "View speakers" button.



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Committed to Diversity

Diversity and Inclusion in DRI: A Statement of Principle

DRI is the largest international membership organization of attorneys defending the interests of business and individuals in civil litigation.

Diversity is a core value at DRI. Indeed, diversity, which includes sexual orientation, is fundamental to the success of the organization, and we seek out and embrace the innumerable benefits and contributions that the perspectives,

backgrounds, cultures, and life experiences a diverse membership provides.

Inclusiveness is the chief means to increase the diversity of DRI's membership and leadership positions. DRI's members and potential leaders are often also members and leaders of other defense organizations. Accordingly, DRI encourages all national, state, and local defense organizations to promote diversity and inclusion in their membership and leadership.

Harassment and Discrimination

DRI is committed to the policy of equal opportunity regardless of race, color, religion, sex, sexual orientation, gender, national origin and disability in all of its programs and activities, as well as maintaining an environment in our programs and activities which is free from all forms of harassment or discrimination of any kind. Pursuant to this policy, if any person who attends our programs or activities experiences unlawful discrimination or harassment, this should be reported to the Executive Director so that appropriate action may be taken.

CLE for Your Practice

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Legal

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May 8-10

Business Litigation Super Conference

Omni Austin Downtown, Austin, TX

May 8-10

Employment and Labor Law

Pointe Hilton Tapatio Cliffs Resort, Phoenix, AZ

May 8-10

Intellectual Property Litigation

Omni Austin Downtown, Austin, TX

May 9-10

Retail and Hospitality Litigation

Loews Sapphire Falls/Royal Pacific Resorts at Universal, Orlando, FL

May 15

Cannabis Law

Renaissance Washington DC Downtown, Washington, DC

May 16-17

Drug and Medical Device Litigation

Renaissance Washington DC Downtown, Washington, DC

June 5-7

Insurance Bad Faith and

Extra-Contractual Liability

Westin Washington, D.C. City Center, Washington, DC

June 20-21

Diversity for Success

Sheraton New Orleans, New Orleans, LA

June 26

Trucking Law Primer

Hilton Nashville Downtown. Nashville, TN

July 19

Appellate Advocacy Loews Chicago, Chicago, IL

September 12–13 Strictly Automotive

S-E-A/Sheraton Columbus at Capitol Square, Columbus, OH

September 19-20

Nursing Home/ALF Litigation

Hyatt Regency Chicago, Chicago, IL

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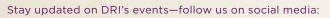
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Young Lawyers Seminar

June 26-28, 2019 Hilton Nashville Downtown | Nashville, TN



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